



PEST
CONTROL
OPERATORS OF
CALIFORNIA



PCOC's 2023 Expo will be held in beautiful Monterey, California at the Monterey Marriott® and Monterey Conference Center®. We have fantastic room rates at \$294 per night! The link to make your room reservations can be found at pcoc.org/events.

Reservations must be made by May 23, 2023. Prevaling rates may apply after this date or when the group rooms are sold out, whichever occurs first. Rooms are subject to availability.



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PCOC 2023's EXPO SCHEDULE AT A GLANCE

WEDNESDAY, JUNE 21

9:00 am **PCOC Golf Tournament** | Poppy Hills Golf Course
(Separate Registration is needed)

6:00 pm **Bug Crawl Pub Crawl** | Various Locations within the City of Monterey
(Separate Registration is needed)

THURSDAY, JUNE 22

7:00 am to 2:00 pm **Registration/Information Desk Open**

7:00 am to 11:00 am **Committee Meetings**

Other committees not listed will meet virtually. More Info to come

Time	Meeting
7:00 am - 7:50 am	Termite Committee
8:00 am - 8:50 am	General Pest Committee
9:00 am - 9:50 am	Fumigation Committee
10:00 am - 11:00 am	Legislative Committee

12:15 pm to 3:45 pm **Board of Directors Meeting, General Membership Meeting & Annual Elections**, *Sponsored by* 

4:00 pm to 5:00 pm **Mixer with our Exhibitors**, *Sponsored by* 

5:30 pm to 7:30 pm **Silent Auction**, *Sponsored by* 

FRIDAY, JUNE 23

7:00 am to 3:00 pm **Registration/Information Desk Open**

7:30 am to 8:00 am **Opening General Session**

8:00 am to 10:00 am **Industry Meeting of the Minds Panel**
Sophia Cornejo, SPCB; Julie Henderson, DPR; JD Darr, NPMA; and Dominic DiMare, PCOC's Legislative Advocate

10:00 am to 11:30 pm **Morning Breakout Sessions**



Approved SPCB CE: 1 hour of Tech Br. 2 and 0.5 hour IPM for FR and OPR Only.

1. Strategies for Managing Nuisance Ants*, *Sponsored by*  **UPG**
Jeff Tucker, BCE, Consultant, Entomology Associates, Inc.

JOIN NOW AT UPG.ORG



Approved SPCB CE: 1.5 hours of Rules & Regulations for ALL license types.

2. WDO Reporting*
Tom Ineichen, Specialist, Structural Pest Control Board



Approved SPCB CE: 1.5 hours of Tech Br. 2 OR 3 or PAU for ALL license types.

3. Care & Maintenance of Tank Sprayers & Application Techniques*
Scott LaFave, B&G Equipment

11:30 pm to 2:30 pm **Exhibit Hall Open**

11:30 pm to 2:30 pm **Lunch with our Exhibitors**, *Sponsored by* 

2:30 pm to 3:30 pm **Afternoon Breakout Sessions**

1. Personal Branding ... Knowing Your Value & Making it Visible

Jen Fox, Director of Service Delivery, Rentokil - Terminix

2. ABC's of HR & Employment Law in California

Cameron Haynes, Senior Associate, Downey Brand, LLP



Approved SPCB CE: 1 hour of Tech Br. 3 for FR and OPR Only.

3. Formosan Termite Infestation Status*

Dr. Chow-Yang Lee, PhD, Professor & Endowed Presidential Chair in Urban Entomology, University of California, Riverside

6:00 pm to 7:00 pm **Reception**

7:00 pm to 9:00 pm **Installation Banquet**

*Awaiting DPR CE Hour Approval.

PCOC 2023 EXPO

Attendee Registration Form

For Office Use ONLY

Date Paid: _____

ID: _____

Conf#: _____

First Name _____ Last Name _____

Company _____ Position _____

Address _____

City _____ State _____ Zip Code _____

Phone _____ Email _____

Guest Name (if applicable) _____

Please print or type all information clearly, as your name will appear exactly as indicated on your badge.

FIRST-TIME ATTENDEE? YES (Get \$50 OFF your registration, for all ticket types, except for the banquet tickets)

Ticket Options	Early Bird Member/Non-Member Price (On or Before May 1st)	Regular Member/Non-Member Price (After May 1st)	At the Door Member/Non-Member Price	Qty	Total
1st Attendee <i>includes ALL access to Thursday & Friday events, CE Certificate</i>	\$395 / \$495	\$415 / \$515	\$435 / \$535	_____	_____
2-5 Attendees (from same company) <i>includes ALL access to Thursday & Friday events, CE Certificate</i>	\$345 / \$445	\$365 / \$465	\$385 / \$485	_____	_____
6+ Attendees (from same company) <i>includes ALL access to Thursday & Friday events, CE Certificate</i>	\$295 / \$395	\$315 / \$415	\$335 / \$435	_____	_____
Friday ONLY Attendee <i>includes access to Friday Morning & Afternoon Sessions, Exhibit Hall, Breakfast, Lunch and CE Certificate; DOES NOT include reception or banquet</i>	\$125 / \$150	\$145 / \$170	\$165 / \$190	_____	_____
Adult Reception & Banquet Ticket <i>includes access to Friday evening Reception & Banquet, including meal</i>	\$95 / \$145	\$115 / \$165	\$135 / \$185	_____	_____
Child Reception & Banquet Ticket (Ages 6-12) <i>includes access to Friday evening Reception & Banquet, including meal for child (Ages 0-5 are free)</i>	\$50	\$50	\$50	_____	_____

MEMBER EARLY BIRD PRICING FOR ALL

Total Amount Due: _____

Complete the next page with your payment information

Please note that any registration fees, that are paid to PCOC, will NOT cover the hotel reservation and/or travel.

There will not be any refunds after June 1, 2023

PCOC's 2023 EXPO REGISTRATION

Payment Authorization

Two Ways to Pay*

I. By Credit Card: Please complete the form then fax OR mail to the PCOC office at the address below

Sign and complete this form to authorize Pest Control Operators of California, Inc. (PCOC) to make a one time debit to your credit card listed below. By signing this form you give PCOC permission to debit your account for the amount indicated. This is permission for a single transaction only, and does not provide authorization for any additional unrelated debits or credits to your account.

We accept all major credit cards.

Name on Card _____

Full Card Billing Address _____

City _____

State _____

Zip Code _____

Card Number _____

Exp _____

CCV# _____

Email Address to send receipt _____

I authorize PCOC to charge the credit card indicated in this authorization form according to the terms outlined above. This payment authorization is for Expo 2023 Attendance Registration Fees as described on page 3, for the amount indicated on page 3 only, and is valid for one time use only. I certify that I am an authorized user of this credit card and that I will not dispute the payment with my credit card company; so long as the transaction corresponds to the terms indicated in this form.

Authorized Signature _____

Date _____

2. By Check: Please complete form, make checks payable to PCOC then mail to the PCOC office at the address below

Make checks payable to PCOC and
mail to:

PCOC Expo 2023 Registration

1510 J St., Ste 230

Sacramento, CA 95814

or fax to (916) 372-5437

****Please note that registration fees MUST accompany this form or registration will not be processed.***

***For any questions, please contact
SARAH CONRAD
Email: SARAH@PCOC.ORG
Direct Office Line: (916) 572-0427***